



2021-2022 Annual Report Mental Health Association of the Southern Tier 47 Broad Avenue Binghamton, NY 13904

A Message from the Board President.....

As we compile our annual report for the years of 2021-22, it's important that we take a deliberate pause to reflect where we've been and what the past has taught us, where we are today and why we as an organization remain relevant and what we need to accomplish to set a solid course of action for our future.

Since 1927, the Mental Health Association of the Southern Tier (MHAST) has been an important part of our community, focused on improving the mental health and wellbeing of those we serve. Our dedicated team of employees, management and directors have demonstrated a steadfast commitment to our mission and those we provide essential services for over 96 years!

When you look back in history, our organization has survived and helped others survive and cope with major events and stressors ranging from war, terrorism, economic events, and public health crises which have impacted not only us a global society, but certainly impacted us as a community and many of us as individuals. Since we began offering services our continued success has been a result of the dedication of our team and the ability to identify, adapt and overcome our changing world, while being attentive and staying focused on our mission.

In addition to the challenges of the post pandemic world, in the fall of 2021 our organization was faced with some unanticipated challenges in the areas of staffing and human resources. It is important to recognize that for almost eight months, the leadership, oversight, and daily direction of the organization was accomplished by the board of directors. This group of highly skilled and qualified individuals quickly became a unified, dedicated board body that contributed hundreds of hours of their personal time to assist with the assessments, continual planning and implementation of stabilizing plans and actions while providing the oversight needed to maintain services to our community. When the dust settled in 2022, MHAST introduced a new senior leadership team to facilitate our success as an agency in the foreseeable future. The dedication, determination displayed, and time commitment freely given by every board member during this interval of time should not only be recognized, but used as a future reminder of the quality and commitment we as an organization should be looking for in not only our board members, but management and employees.

In 2022, Megan Crowe took the helm as our new Executive Director. Her previous experience, commitment to quality and belief in our mission became obvious as she made significant contributions to stabilize our organization as well as lay the groundwork for our future. Under her direction and guidance in 2022, MHAST rolled out an updated leadership structure, strengthened many internal policies & controls, and filled many staff vacancies. We are excited and thankful to have her as part of our team.

In the fall of 2022, MHAST was also notified of the award of a 2 million dollar grant to establish a crisis stabilization center. This center, while located in Binghamton, will service a multi-county area, and provide additional services needed in our region. To accomplish this a new building was purchased on State Street in Binghamton with an anticipated opening in June of 2023. After many hours of work by several within the organization and several thousand dollars spent on design and preparation, the project was paused by NYS as they attempted to align and further defined the program and physical requirements of the project. We are currently anticipating opening in the spring of 2024.

As we move through 2023, while the COVID-19 pandemic declaration officially ended in May of this year, our community continues to be impacted by the residual effects. As a community, region, and nation we all face many issues on a daily basis, including but not limited to instability and inequality in our economy, substance abuse, gun violence, global terrorism, challenges to human rights and civil liberties, discrimination, gender equality, homelessness and more. There is a lot going on around us and it affects everyone differently. At a national, regional, and local level the need for mental health services continues to grow. As it has for some time, the demand for these services continues to exceed capacity and MHAST is mindful of this situation.

For now, and in the immediate future, MHAST will continue to evaluate our current programming, staffing and offerings to identify additional ways to grow and improve while responsibly balancing our operational expenses and regulatory requirements. We have already identified areas of potential growth with our Mobile Crisis Team and their associated activities as well as the need for improvements and growth with our Crisis Respite facility. In the coming months the board, senior leadership team and entire staff will be involved in developing an updated strategic plan to assist us in charting our course for the future.

We have come a long way since 1927 and made significant improvements in the last two years. Our work is far from over. I would like to thank our board, management team, staff, supporting organizations and contractors for their dedication and commitment to our mission. What we do is important. We positively touch the lives of many individuals in our community. As we move forward....

Stay focused... stay safe.

John

John Hussar, President of the Board of Directors





2021 Board

Martin Likewise, President Tom Lynch Tom Picciano Dr. Asa Brown Teri Chamberlin Alycia Kimmel John Hussar, President Maria Korchak, Treasurer Kristin Saunders, Secretary Patrick Garey Robin Kinslow-Evans Patricia Kissick Tim McHale Michael Taylor

2022 Board

Officers:

John Hussar, President Kristin Saunders, Vice-President Maria Korchak, Treasurer Patricia Kissick, Secretary **Members:** Patrick Garey Alycia Kimmel Robin Kinslow-Evans Patricia Kissick Tim McHale Kevin Richman Andrea Rotella Michael Taylor

A Message from the Executive Director.....

"The secret of change is to focus all of your energy not on fighting the old, but on building the new" – Socrates

I came across this quote recently and felt it was so applicable to the situation MHAST has been in throughout 2021 and 2022. It is somewhat difficult, as the newcomer, to summarize the events, program information, challenges and accomplishments during this time when there were significant organizational shifts.

Despite the unexpected circumstances and despite a worldwide pandemic, MHAST continued to persevere amidst the unknown and the state of affairs of the agency. We continued to focus on the services and supports to the clients and our community. We greatly appreciate the time and effort made by our board of directors to maintain MHAST operations; without their dedication and commitment we may have experienced a different outcome.

Although I began my employment in the last quarter of 2022, it quickly felt like "home." I knew that this organization had enormous value but was faced with a new challenge – change, but also-opportunity. What an exciting time to become part of MHAST!

We made great strides in the last few months of the year, embarking on some big projects and making some difficult, but necessary changes. We worked to rebuild trust with employees and to create a solid team across all programs. We realized how much there was to do, but it did not deter us from moving forward towards progress, improvement, and success.

As MHAST continues to make improvements we need to consider how we navigate the "old" and incorporate the "new." The "old" is our mission and the vision of MHAST, the quality of service we provide, the care and compassion we demonstrate, and the commitment to support our community; <u>this</u> is our constant and will <u>always</u> guide the "new." There has never been a better time to work in the mental health field; there is more awareness, more funding, more resources, more programs, and more understanding that we must do more for individuals suffering with mental illness.

There is more work to do, and we will continue to evolve. We will continue to build a new foundation and we look forward to what the future holds for the Mental Health Association of the Southern Tier.



2021 Agency Employees

Nicole Addicott, Administrative Support Noah Cooper, Director of Peer Services Raymond Feleppa, Marketing and Promotion Support Donna Kline, Director of Finance Kathryn Korba, HR Assistant Keith Leahey, Executive Director Angela Lynch, Director of Crisis Services Heather Nower, Director of Operations Joanne Weir, Development Director

Tiffany Ballard, Crisis Respite House Cheyenne Bowen-Holgash, Crisis Respite House Ashley Brink, Crisis Respite House Sean Cullen, Crisis Respite House Kristy Demott, Crisis Respite House Sarah Gernhart, Crisis Respite House Denton Johnson, Crisis Respite House Dana Kruse, Crisis Respite House Benjamin Larkin, Crisis Respite House Emma Mesi, Crisis Respite House Shiday Mingo, Crisis Respite House Dustin Mooney, Crisis Respite House Vanessa Moppert, Crisis Respite House Laurel O'Connor, Crisis Respite House Jennifer Walsh, Crisis Respite House Ashley West, Warmline/Crisis Respite House Crystal Williams, Crisis Respite House

Amanda Day-Heath, Family Peer Support Services Melissa Fowler, Family Peer Support Services Wendy Hitchcock, Family Peer Support Services Ashley Blewett, Mobile Crisis Team Robin Carroll, Mobile Crisis Team Patrick Hadfield, Mobile Crisis Team Michael Hatch, Mobile Crisis Team Tara Johnson, Mobile Crisis Team Stacy Liciandrello, Mobile Crisis Team Sandra Westgate, Mobile Crisis Team

Shannon Ellsworth, Sunrise Wellness Center Megan Morris, Sunrise Wellness Center Janiece Miller, Sunrise Wellness Center Tara Nava, Sunrise Wellness Center Lacey Pesko, Sunrise Wellness Center Mikayla Rusnak, Sunrise Wellness Center Sarah Rowlands Compeer Youth Erin Wank, Project Uplift

> Brian Fish, Project Hope Joann Funaro, Project Hope Lindley Kavanaugh, Project Hope Oulayvan Leahey, Project Hope Jill Lloyd, Project Hope Ronald Matias, Project Hope Patricia Miles, Project Hope Corin Shafer, Project Hope Michelle Slabicki, Project Hope Emily Stankiewicz, Project Hope Megan Stanton, Project Hope Amanda VanGordon, Project Hope

There were 59 employees over the course of 2021.

2021 Program Information

Sunrise Wellness Center:

Continued to operate as a virtual program. Clients provided cell phones to access telehealth appointments and zoom group meetings.

Mobile Crisis Team:

The plan for 2021 is to increase hours of operation and hire additional staffing.

Crisis Respite House:

Continues to offer short term supports for clients. During 2021, we will implement changes with workflow and policies to be compliant with OMH Part 589 regulations, in preparation of licensure.

Family Peer Support Services:

Continued to operate via phone and telehealth. Some budget cuts have occurred, but program remains operational.

Project Uplift:

Due to changes in DOH requirements, program will be dissolved at the end of March.

Compeer, Compeer Youth, and Rural Bear:

These programs all dissolved at the very end of 2020 due to state budget cuts.

Highlights of 2021:

- The Advocacy and Education programs both experienced budgetary cuts, however, the functions were able to be absorbed by the Sunrise Wellness Program and will continue to be a means of support for clients and partners.
- MHAST submitted a formal application for the Crisis Respite House to become certified by NYS OMH.
- The Crisis Respite House was granted "conditional" licensure in September 2021.
- MHAST received various additional funding, including PPP funds during the COVID pandemic that supported operations and employee retention.

- FPSS Program started billing for services in April 2021, referrals continued to increase, and services were returning to in-person.
- MHAST implemented Project Hope, a statewide program initiative as a result of the pandemic.
- Staff returned to the office and slowly offered in person services.
- MHAST received the MHANYS Award of Dedication for our commitment to promote mental health awareness and the work we do everyday.

2021 Financial Report

Statement of Financial Position - December 31, 2021

| ASSETS | | LIABILITIES & NET ASSET | ſS |
|--|--------------|-----------------------------------|--------------|
| CURRENT ASSETS | | CURRENT LIABILITIES | |
| Cash & Cash Equivalents | \$ 1,180,603 | Current Portion of Long Term Debt | \$ 122,081 |
| Investments | 9,132 | Paycheck Protection Plan Loan | 252,311 |
| Grants & Program Service Fees Receivable | 341,383 | Accounts Payable | 31,660 |
| Inventory | 216 | Accrued Expenses | 79,973 |
| Prepaid Expenses | 31,931 | Deferred Revenue | 3,800 |
| TOTAL CURRENT ASSETS | 1,563,265 | TOTAL CURRENT LIABILITIES | 489,825 |
| PROPERTY & EQUIPMENT | | | |
| Building & Improvements | 453,494 | | |
| Leasehold Improvements | 14,525 | NET ASSETS | |
| Furniture & Equipment | 298,553 | Without Donor Restrictions | 1,498,398 |
| Vehicles | 179,243 | With Donor Restrictions | 82,258 |
| | 945,815 | | |
| Less: Accumulated Depreciation | (438,599) | | |
| TOTAL PROPERTY & EQUIPMENT, net | 507,216 | TOTAL NET ASSETS | 1,580,656 |
| | \$ 2,070,481 | | \$ 2,070,481 |

| | Statement of Activitie | s - December 31, 2021 | | | | |
|-------------------------------------|-------------------------------|-----------------------|--------------|--|--|--|
| SUPPORT & REVENUE | EXPENSES | | | | | |
| Public Support | | 1,679,059 | | | | |
| United Way Allocations | \$ 35,871 | Support Services | 203,220 | | | |
| Government Grants | 1,777,624 | TOTAL EXPENSES | 1,882,279 | | | |
| Other Grants | 44,177 | | | | | |
| Contributions & Memberships | 29,229 | | | | | |
| Program Service Revenues, net | 122,515 | CHANGES IN NET ASSETS | 144,385 | | | |
| Fund-raising Income | - | | | | | |
| In-kind Revenue | 1,293 | | | | | |
| PPP Forgiveness and related Support | 1,406 | NET ASSETS BEGINNING | 1,436,271 | | | |
| Miscellaneous Revenue | 14,549 | | | | | |
| TOTAL SUPPORT & REVENUE | 2,026,664 | NET ASSETS ENDING | \$ 1,580,656 | | | |

2022 Agency Employees

KaitlynAndrews, Director of Operations Noah Cooper, Director of Client Services Megan Crowe, Executive Director Jill Erskine, Bookkeeper Raymond Feleppa, Marketing and Promotion Support Donna Kline, Director of Finance Harry Longenberger, Executive Director Angela Lynch, Director of Crisis Services Heather Nower, Director of Operations Kiera Short, Administrative Support

> Cecil Hopkins, Sunrise Wellness Center Lacey Pesko, Sunrise Wellness Center Kristin Rivera, Sunrise Wellness Center Mikayla Rusnak, Sunrise Wellness Center Meryl Russell, Sunrise Wellness Center Melissa Fowler, Community Navigator

Theresa Askew, Project Hope Brian Fish, Project Hope Joann Funaro, Project Hope Conner Humphrey, Project Hope Christopher Ii, Project Hope Jill Lloyd, Project Hope Ronald Matias, Project Hope Patricia Miles, Project Hope Brittany Riso, Project Hope Corin Shafer, Project Hope Michelle Slabicki, Project Hope Emily Stankiewicz, Project Hope Amanda VanGordon, Project Hope Duwan Baker, Crisis Respite House Zahra Barnes, Crisis Respite House Emily Brink, Crisis Respite House Amanda Day-Heath, Crisis Respite House Karissa DeMaroney, Crisis Respite House Kristy Demott, Crisis Respite House Gina Faiella, Crisis Respite House Sabrina Garcia, Crisis Respite House Jason Harrington, Crisis Respite House Elice Jones, Crisis Respite House Benjamin Larkin, Crisis Respite House Jacqueline McAuliffe, Crisis Respite House Rexford McCann, Crisis Respite House Dustin Mooney, Crisis Respite House Jennifer Painter, Crisis Respite House Carleen Rodriguez, Crisis Respite House Ashley West, Crisis Respite House Kuwan Reynolds, Warmline

Tara Johnson, Mobile Crisis Team Stacy Liciandrello, Mobile Crisis Team Esther Louis-Juste, Mobile Crisis Team Vanessa Moppert, Mobile Crisis Team Christopher Perez, Mobile Crisis Team Lead Sandra Westgate, Mobile Crisis Team

There were 55 employees over the course of 2022.

Highlights of 2022

- > The programs in operation included Sunrise Wellness Center, the Warmline, the Mobile Crisis Team, and the Crisis Respite House.
- > The Family Peer Support Program dissolved in the spring of 2022 and Project Hope dissolved in August of 2022.
- The Board of Directors monitored organizational operations the majority of the year due to significant turnover of staff and administration.
- > The Crisis Respite House received official certification from OMH in April 2022.
- > An Interim Executive Director was brought on during the summer to oversee MHAST while a permanent replacement was recruited.
- > Wages were evaluated and a market adjustment was made for all levels of staff within the agency.
- Recruitment in all programs occurred throughout the year, resulting in a new Director of Operations and Executive Director, as well as program staff.
- Care Compass Network and Strategic Interests were critical partners during 2022, providing financial consulting services for the Director of Finance position, billing support, and grant application support.
- The RFP for a Supportive Crisis Stabilization Center was submitted in October 2022 and MHAST was notified of the award for the NYS OMH/OASIS contract in December 2022.
- > Properties were toured for the stabilization center; a suitable property was purchased at the end of 2022.
- New board members were voted in during the year, resulting in all but one board position being filled. New officers were voted in at the annual meeting.
- Steps were taken to fill vacant positions, revise the Employee Handbook, streamline the hiring process and improve onboarding practices, update the organizational chart, restructure programs, and improve the quality of services offered. Continued improvements will be made in the new year.
- > Board meetings were held monthly during 2022 and will continue to meet monthly in the new year.
- Finances remained stable during 2022.

2022 Financial Report --DRAFT--

Statement of Financial Position - December 31, 2022

| ASSETS | | LIABILITIES & NET ASSETS | |
|--|--------------|-----------------------------------|--------------|
| CURRENT ASSETS | | CURRENT LIABILITIES | |
| Cash & Cash Equivalents | \$ 597,829 | Current Portion of Long Term Debt | \$ 113,888 |
| Investments | 6,288 | Paycheck Protection Plan Loan | - |
| Grants & Program Service Fees Receivable | 777,103 | Accounts Payable | 48,538 |
| Inventory | - | Accrued Expenses | 59,648 |
| Prepaid Expenses | 17,847 | Deferred Revenue | 3,800 |
| TOTAL CURRENT ASSETS | 1,399,067 | TOTAL CURRENT LIABILITIES | 225,874 |
| PROPERTY & EQUIPMENT | | | |
| Building & Improvements | 478,494 | | |
| Leasehold Improvements | 14,525 | NET ASSETS | |
| Furniture & Equipment | 298,553 | Without Donor Restrictions | 1,548,658 |
| Vehicles | 179,243 | With Donor Restrictions | 82,257 |
| | 970,815 | | |
| Less: Accumulated Depreciation | (513,093) | | |
| TOTAL PROPERTY & EQUIPMENT, net | 457,722 | TOTAL NET ASSETS | 1,630,915 |
| | \$ 1,856,789 | | \$ 1,856,789 |

| | Statement | t of Activitie | es - December 31, 2022 | |
|-------------------------------|-----------|----------------|------------------------|--------------|
| SUPPORT & REVENUE | | | EXPENSES | |
| Public Support | | | Program Services | 1,596,732 |
| United Way Allocations | \$ | 10,357 | Support Services | 211,813 |
| Government Grants | | 1,495,265 | TOTAL EXPENSES | 1,808,545 |
| Other Grants | | 51,700 | | |
| Contributions & Memberships | | 34,675 | CHANGES IN NET ASSETS | 50,259 |
| Program Service Revenues, net | | 265,110 | | |
| Fund-raising Income | | - | | |
| In-kind Revenue | | 150 | NET ASSETS BEGINNING | 1,580,656 |
| Miscellaneous Revenue | | 1,547 | | |
| TOTAL SUPPORT & REVENUE | | 1,858,804 | NET ASSETS ENDING | \$ 1,630,915 |